

Cobham Avionics
Communications
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Dear Valued NAT Customer,

We would like to take a moment to update you on transition planning with respect to manufacturing and support of Northern Airborne Technology Ltd. (NAT) products.

Our transition activities, initiated in early February 2009, include various stages of NAT's integration with Wulfsberg Electronics (Prescott, AZ), our affiliated company within the Cobham Avionics & Surveillance Division. A NAT presence will continue to operate in Kelowna, comprised of customer/product support, business development, engineering, dealer administration and marketing.

As we move forward with the marketing side of the transition, in Cobham's initiative to present a single unified identity, we have begun initial external changes to incorporate the Cobham brand. NAT will be referred to as "Cobham Avionics, Kelowna", and Wulfsberg as "Cobham Avionics, Prescott". NAT's formal business name has not changed at this time, however, and it is important to continue all business transactions with Northern Airborne Technology Ltd. until you receive an official notification/request from us to change any of our accounts within your system(s).

As our transition continues to progress, you will see the manufacture of selected NAT products moved in a phased approach from Kelowna to Prescott on a product-by-product basis. As manufacturing responsibility shifts to Prescott, repair responsibility for the affected products will shift at the same time. Our schedule shows manufacturing transition activities will be complete by the end of 2009.

New Products: To minimize the impact on you, our valued customer, order processing will continue as before through the balance of 2009, with no need for you to change anything in your system when ordering new products.

Repair Service: Repairs will be handled similar to the current system. When you call NAT for Return Material Authorization (RMA) numbers, you will be informed of where to send your unit for repair. NAT contact personnel remain the same: Steve Wile, John Horton and/or Ray Guenther. All can be reached at (250) 763-2232 or (888) 763-2232. As the transition plan progresses, selected product lines will be routed to Cobham Avionics, Prescott for repair.

Cobham Avionics, Prescott is an authorized NAT Manufacturing and Repair Depot with NAT trained staff and holds: FAA Part 21 Quality System Approval, Air Agency Certificate (# W7LR1060), EASA Part 145 Approval (#EASA.145.5057), and ISO9001:2000 and AS9100B certification. If Cobham Avionics, Prescott is not already on your Approved Vendor list, please contact Jim Makela, Director of Quality Assurance (928) 708-1550 or Jay Jensen, Director of Customer Service and Repair (928) 765-1615 for information.

Thank you again for your patience and understanding during this time of change. As always, if you have any concerns or questions please let us know.

Sincerely,



Ray Lewis
Director of Business Development